HELP WANTED ADVERTISEMENTS

# contact between the dependable em-ployee and the responsible employer.

#### BUYER.

HELP WANTED-Male.

ABRAHAM & STRAUS, INC., Fulton St., Brooklyn, N. Y.,

require a buyer for their Furniture Department; one who will bring with him youth, enthusiasm and a thorough knowland a thorough knowledge of his line; references, too, must be of the best. Applications for interview should be addressed "Confidential."

SUTLER, experienced, with first class ref-erences; sleep out. Apply 11 W. Sist

erences: sleep out. Apply 11 W. Sist. eighth floor.

HUTLER, experienced, English, \$100. Wettier's Agency, 20 W. \$43d st.

CABINETMAKER, polisher, furniture store.
Riley-Hogan, 10 W. 125th.

CHAUFFEUR, white, for private family, no
children; only first class, experienced
driver and mechanic; excellent wages; permanent position. Write age, nationality,
married or single, references and salary received. Box 32 620 St. James Bidg.

CHAUFFEUR, wife general houseworker;
both experienced; references; no children
Call Fraser 1-2 Tuesday, 213 Montague st.
Brooklyn.

Procklyn.

CHAUFFEUR, butler, white, experienced Packard; best references; good wages; amil private family; city. V 576 Herald, 250 Broadway. West 51st.

CHAUFFEUR, single; \$190, room and board.

country; references. Agency, 63 West 51st.

CLERKS, EXPERIENCED, stating age, experience and telephone num-

J A 185 Herald, 280 B'way.

CLERK and bookkeeper for apartment hotel; experienced man of good appearance and best of references; state salary expected. M 2220 Herald, Herald sq. CLERK, high school graduate, chance for advancement. Apply in person, New York Telephone Co., Bridge Plaza, North, Long Idand City.

sland City.

COLLECTOR—Unless you have been conmeeted with a department store or collection agency in the capacity of collector, do
not answer this ad, as only an experienced
man will be considered; give full details and
salary expected. F 2108 Herald, Herald eg.

COUPLE—Cook and useful butler, for small
family in suburban community; no washng; best references required; state salary,
experience and nationality. S 2135 Herald,
Herald sq. Experience and nationality. S 2135 Herald, iderald sq.

50UPLE—Man and wife to do work of small private house; no laundry; 2 in family; nuts speak good English, be good cook and seat; references necessary. Call Sunday between 10 and 5, 125 W. 78th.

50UPLE—Young, white; man as butter and general houseman, wife as cook and general houseworker; no laundry doctor's nouse; family of 3; reference required. Those Prospect 6003.

COUPLE-BUTLER-COOK, small adult family in city. Miss Hofmayer's Assney, 10 East 43d at., 3d floor. OUPLE - BUTLER-CHAUFFEUR AND GOOK: SMALL FAMILY, SUBURBS: \$150. ALL MONDAY LAZARE AGENCY, 143 248T 120.

T 12D.

PLE, BUTLER-COOK, SMALL FAMY; CITY APARTMENT; \$150. CALL
NDAY, LAZARE AGENCY, 143 EAST

72D.

COUPLE—Quick, butle", family of 2 adults; excellent positions for apable couple. Apply immediately by letter, Box 288 Green wich, Coun., or phone Greenwich 1216.

COUPLE, USEFUL, BUTLER - COOR; SMALL FAMILY; SUBURES; \$140-\$150.

CALL MONDAY, LAZARE AGENCY, 143
EAST 720. OUPLE, middle aged, American, white; man all around farmer, useful; woman quelkeeper, laundry for one sentleman; ear round position. Y 2298 Herald.

cuackeeper, laundry for one sentleman; ear round position. Y 2298 Herald, OUPPLE, useful chauffeur, wife cook, some housework; steady position Great teck; good reference essential, Call But-ties, Hotel Savoy, Monday 12 to 1. OUPPLE—Cook, butler, houseman, country; good home; heated apartment over garage; ermanent position to right parties. B B 300 ferald. orald.

OUPLE.-Butler, valet, first class cook
for 2 adults; personal reference, Call Mony before 12, 270 Park ave. Apt. 11 L.

DIFLE-Cook, butler: first class: Swedish,
German; \$150; small family. Other help,
ty references. House phone 1121 Riverside.

Monday 10-12, Wolf, 55 W. 86th st. OUPLE, cook and butler, for small fam-ily, New London, Conn.; \$180. Colonial gency, 18 W. 43d st.

COUPLE, first class cook-chauffeur; \$175; city, Blue List Agency, 2328 Broadway. COUPLE, first class cook and useful but-ier. 58 E. 79th, Monday morning. ler. 38 E. IPth, Monday morning.
COUPLE.—Good cook, useful butler; good wages, Wettler's Agency, 20 West 43d.
CCUPLE—First class cook, butler; \$100 up.
Wettler's Agency, 20 West 43d.
COUPLE, middle aged, chauffeur-useful and cook. Colonial Agency, 18 W. 43d. work, drive car. 306 East 50th.

couple-Wife cook, man useful; small school; \$100. Box 68, Babylon, L. I. Credit investigator for wholesale importing house; young man, experienced; state age, salary, references of last employers, giving all particulars; good opportunity for right person. B A 2100 Herald,

CREW managers!—If you have an organization of salesmen who can put over sales
I have a proposition to offer with unusual
prospects for big profits; all samples furnished; year round proposition; very liberal
commission; largest company of its kind in
United States; write quick for full partioulars. Address H. H. Rau, the Comer
Manufacturing Co., Dayton, Ohio.

ETECTIVES needed everywhere; good pay, steresting work; send for FREE information covering our system of educational assessment. International Detective Exchange, altimore Bldg., Chicago, Ill.

PARTEMAN (map), one who thoroughly understands map work and is good let-ere. Position in South, \$2,400 yr. AMERI-CAN EMPLOYMENT EXCHANGE, INC. IG BROADWAY AND 30 EAST 42D ST.

TECHNICAL STUDENTS,

who are interested in training for AU-TOMATIC TELEPHONE CIRCUIT TSSTING; college, ligh school or technical training preferred, but practi-cal electrical experience may qualify.

Western Electric Co., Inc., Installation Branch, 151 5th av., New York

ENGRAVER

#### HELP WANTED-Male.

#### ENGINEERS.

Men of mechanical or electrical engineering education, possessing tact, personality and fitness, may find every opportunity and incentive for advancement through PROPUCTION METHODS.

ESTIMATION, SCHEULLING SPECIFICATIONS and the VALUATION WORK in our PLANNING DEPARTMENT.

MR. D. M. BUCHANAN, Employment Division, Western Electric Co., Inc., 151 5th av., New York.

#### Experienced RUG SALESMAN.

## Apply at Employment Office

ABRAHAM & STRAUS, INC. FULTON ST., BROOKLYN,

Experienced druggists' sundries calender man want-ed; steady work. Address Davol Rubber Company, Providence, R. I.

EXPERIENCED bookkeeper, preferably one who understands the auction business and who can furnish the best of references and bond. Box F 2103 Herald, Herald sq. FXECUTIVE with mechanical knowledge, take charge office and sales; make investigation. Box 123, 278 Wyckoff av., RFOSklyn. FARMER-GARDENER and wife on four

FARMER-GARDENER and wife on four acre property, understanding care of cows, chickens and horses; must have Al references; year around position; good wages, cottage, &c., to the right man. Apply victor Dwyer, room 1512A, 111 Broadway.

FARMER, small farm, two cows, horse, chickens; one man place; year round for right man; near New York; references. S 2121 Herald, Herald sq.

FARMER, experienced, wanted on small farm; married; state age, experience and number in family; permanent position. K 1638 Herald, Brooklyn.

FIXERS wanted to Tisch machines; steadwork and good pay. Goodman Bros. & Hinlein, 1238 Callowhill st., Philadelphia, Pa.

FOREMAN — Automobile washing (night work); also porter for day work. Hulberg Garage, 231 St. Nicholas av.

FOUR married men wanted by national organization for important work in New years and the New Years and Y

FOUR married men wanted by national or-ganization for important work in New York city; must furnish best of references and be of good moral character. P 629 Herald.

Herald.

FURNITURE SALESMAN for large instalment house; must be thoroughly experienced; salary; steady position. Box 151, 3913 3d ave.

GARDENER, single, expert in all kinds of flower gardening, thorough knowledge of grass, shrubs and soil conditions; high character, good disposition, hard worker and good executive; apply by letter only for appointment, stating age and nationality; only those with references for an extended period of service considered; this position in Connecticut is a highly desirable one and is nermanent. Room 89, 22 William st., N. Y. C.

GARDENER, couple, Long Island: must inderstand flowers, vegetables, chickens; best references; good position. Flattau, 115 University place.

GARDENER-Wanted gardener, single man, care of green houses and kitchen garden; must be a good grower; \$70 per month and board. Box N 2163 Herald, Herald sq.

HYDROELECTRIC POWER COMPANY. RECENTLY INCORPORATED, REQUIRES THE SERVICES OF A FEW HIGH CLASS
SECURITY SALESMEN; ENTERPRISE
WILL BE THE LARGEST ELECTRIFIED
PUMPING RECLAMATION PROJECT IN
THE WEST, IRRIGATING SOME 125,000
THE WEST, OF VALLEY LANDS, OFFERING
THE WEST, OFFER THE WEST, OF ACRES OF VALLEY LANDS, OFFERING WORKING ON a COMMISSION WORKING ON A COMMISSION BASIS AND WHICH CAN be learned by you in two days of intensive study. We offer write for appointment, giving an excellent future to men who are ambitious and who REFERENCES AND PAST EXPERIENCE. who are ambitious and who come to us with clean rec-ADDRESS HYDROELECTRIC, M 2195 ords. Regardless of the work HERALD, HERALD SQ.

HARDWARE-Young man with experience in line. 60th st. and 3d av. HOUSEMAN wanted in a first class dress making business; only those with best ref-erences apply by mail, giving all particulars. Downing, 22 East 65th st.

#### INSPECTORS.

The new AUTOMATIC TELE-PHONE has revolutionized the present system. If you have a two year high school, college or technical education or equivalent in experience you will be interested in the vacancies we now have in our INSPECTION DEPARTMENT.

Western Electric Co., Inc., Installation Branch. 151 5th av., New York.

JANITOR, reliable couple wanting work, 12 amail steam houses, separate, \$125 month, 2 room apartment. 41 East 29th.
2 room apartment. 42 East 29th.
3 JAPANESE, general bouseman; student preferred. MacNamara, 225 W. 192d.

JOHN DANIELL & SONS,
BROADWAY, STH AND 9TH STS., N. T.,
HAVE PERMANENT POSITIONS FOR SALES CLERKS EXPERIENCED IN SILKS AND VELVETS,
MEN'S ITHNISHINGS.
ALSO REQUIRER SEVERAL NEAT BOYS
14 TO 16 AS INSIDE MESSENGERS. AP-PLY BY LETTER.

LITHOGRAPHIC
PRESSMAN WANTED

N AN OPEN SHOP; ONE WHO WOULD
BE INTERSTED IN A POSITION AS
ASSISTANT FOREMAN; EXPERIENCE
IN HIGH GUALITY COLOR WORK ON
FFSET PRESSES IS ESSENTIAL; POSITION IS
VACES TO THE RIGHT MAN AND AN
XCELLENT OPPORTUNITY FOR THE
VITURE. V 574 HERALD, 280 BROADVAY.

WAY.

MAN, position of trust in old established company; prospects of advancement for ambitious man of good appearance; age 25 to 65; ability to meet and talk with men essential. Address Box 485, Madison Square P. O.

sonality, with experience in custom tallor-ing business, to fit and deliver garments of customers. Arnhelm, Broadway and 3th at. MAN to sell best line trees, shrubs, roses; steady work; commission weekly. Brown Brothers Nurseries, Rochester, N. Y.

MANAGER—Catering company desires the services of a competent man to act as manager, take charge of banquets, etc. Writeriating experience and salary expected. Box M. C. C., 1397 Broadway.

MANAGER, thoroughly experienced, for women's Pennsylvania chain store; excelusions and process of the competition of the competi

nd wax engraver to develop de-n well known engraving and elec-ant outside of New York; good for right man. Give full par-to experience and salary expected personal interview. Address Box Three neat appearing men with good references for special work; good pay from start; chance for advancement if can prove age, experienced 5th av. section preferred; families to date; liberal commission; ass. 2 and 6.

### MEN WANTED!

CLERGS
STOCK MEN
DRAFTSMEN
CHAUFFEURS
SECRETARIES
SECRETARIES
ACCOUNTAINS
BOOKNEEFERS
TRUCK MASTERS
STORE MANAGERS
STORE MANAGERS
STORE MANAGERS
PURCHASING AGENTS
EFFICIENCY ENGINEERS
WAREHOUSE DIRECTORS
REAL ESTATE OPERATORS
CONSTRUCTION ENGINEERS
DISTRICT SALES MANAGERS
ASSISTANT STORE MANAGERS
WAREHOUSE FLOOR MANAGERS

have been placed in the MANHATTAN PIGGLY WIGGLY CORPORATION through James W. Elliott's Business Builders, Inc., during the last few months.

2849 Broadway, at 119th st., N. Y. C. Huguenot and Division, New Rochelle, 27 South Division st., Peekskill. 24 Greenwich Avenue, N. Y. C. 49th St. and Ninth Av., N. Y. C. 49th St. and Ninth Av., N. Y. C. 49th St. and First Av., N. Y. C. 169th St. and First Av., N. Y. C. 169th St. and St. Nicholas Av., N. Y. C. 169th St. and St. Nicholas Av., N. Y. C. 621 Columbus Av., N. Y. C. 621 Columbus Av., N. Y. C. 625 East 3d St., Mount Vernon. 369 South Broadway, Yonkers. 275 Riverdale Av., Yonkers.

The MANHATTAN PIGGLY WIGGLY CORPORATION is to open over 2.000 stores in the Boroughs of Manhattan, Broak, Brooklyn, Queens and Richmond; Naseau, Suffolk and Westchester counties, the territory comprising New York City, Long Island and suburban New York; the State of New Jersey, north of Trenton; Western New York State, and in Maine, New Hampshire, Vermont, Massachusetts, Connecticut and the entire State of Pennsylvania.

TO OPEN THESE STORES WE NEED OVER 6,000 MEN FOR THE VARIOUS POSITIONS OUTLINED ABOVE.

In the short period of six years the PIGGLY WIGGLY system has expanded al, over the United States and into Canada, and is to-day the third largest chain grocery system in point of volume in the world, doing a gross business of over \$60,000,000 a year.

by James W. Emer.

To obtain any of the above named positions it is necessary to go through the financial department of the Business Builders, marketing PIGGLY WIGGLY securities, and preparing for executive positions with the MANHATTAN PIGGLY WIGGLY CORPORATION.

## MEN

We want men without sell. ing experience to act as our representatives in disposing 1226, 1188 Broadway.

If you're really ambitious, take our word for it that there's no goal your ambition sets for you that your ability cannot reach. If you want to earn \$100 and over a week come get it! An unusual opportunity which we now offer opens the way. Call between 10 A. M. and 2 P. M., Suite 602, 50 Court at., B'klyn.

Did it ever occur to you that the sucessful salesman is the leader among brain workers, and the most independent? People from all walks of life are meeting with exceptional success presenting our unusually attractive investment opportunities. If you desire to have a bigger and better future than your resent work presents, call Monday between 10 and 12 o'clock, 2 and 4, Room 720, Strauss Bidg., 9 E. 46th st. Ask for Mr. Bartscher. MEN WANTED TO BECOME DRAFTSMEN.

-Salary \$250-\$300 monthly when compenent; chief draftsman will train you at your home; also furnish FREE all tools; training

Are you satisfied with your present job? We can use a few more men willing to work; average over 81 per hour; men between 25 and 35 years of age. Write K 1837 Herald, Brooklyn.

OFFICE BOYS. LARGE ORGANIZATION LO-CATED NEAR GRAND CENTRAL STATION HAS GOOD OFFOR-TUNITITES FOR BOYS 15 OR OVER WHO HAVE HAD AT LEAST ONE YEAR OF HIGH ECHCOL. CALL ROOM 703, 30 EAST 42D FT, ON MONDAY AT 9 A. M.

OFFICE BOYS (2),

age over 16; bright, energetic; per-manent position. Apply timekeeper, The Great A. & P. Tea Co., 825 EAST 141ST ST., BRONX. Hunts Point Subway to 143d st.

who is not afraid of hard work and long hours; must be well recommended; give full particulars regarding salary, references. V for Herald, 280 Broadway.

OFFICE boy, bright, willing, active, for general office work in an old established export house; excellent opportunity for the right boy. Address in own handwriting, stating age, salary and references, H. R., 188 Herald Downtown. Brothers Nurseries, Rochester, M. Y.

MAN, handy useful, rough carpenter work on farm, \$25 month, room, board; sober, reliable. 41 East 29th st.

POULTRY MAN—owner wants to get man interested in chicken business; will furnish small dwelling and chicken plant. Address Wilcox, R.F.D. No. 1, Pawling, N. Y.

#### HELP WANTED-Male

JAMES MCCREERY & CO.

has vacancies for

Merchandise Packers

for their

Delivery Department.

Must be Experienced

Only those with department

store experience need apply

Apply after 9 A. M., Supt.'s Office, 8th floor, 35th St., Employees' Entrance

SALES MANAGER.

a man with a record and ac-customed to earning up-

wards of \$20,000 a year salary and percentage of sales;

ample field for much higher figures; this is an estab-lished business and we have

proved over a period of years

the countrywide need and demand for our service by selling in seven figures; big expansion now planned de-mands a man who can at-

tract, train and direct in the field the highest type of sales

negotiators; if you have the ability and the record, advise fully and with sufficient details to justify interview with officer of company. Y 2015 Herald, 280 B'way.

SALESMEN.

AN ADVENTURE IN BUSINESS

(NOT FROM THE ARABIAN NIGHTS).

Mr. A. — (32 years of age), who has been a successful lumber salesman nearly all his life, found himself recently without a position. Happening through a happy chance to read our advertisement, he decided that HERE was an opportunity to capitalize his selling abilities for more money than he had been receiving. Result of his first eight weeks' work with us over \$1,400 in cash commission and he has deferred equities in the business of approximately the same amount.

This is a human document open to your scrutiny—a story from real life, the hero of which is now in our employ. Best of all, it can be duplicated by an energetic man who has the work habit, combined with our original selling methods. We have a similar opening for one or two successful salesmen who can furnish gilt edge references. L. A. Cerf. General Agent Mutual Benefit Life Insurance Company, room 80%, 118 West 44th st., New York city. Call any time before 1 P. M.

We want a man of the highest manegerial ability to head our sales organization-

PACKERS.

HELP WANTED-Male.

The MANHATTAN PIGGLY WIGGLY CORPORATION is operating now in the Metropolitan district the following stores:

Other groups of stores owned and op-erated by this company are in New Jer-sey, Connecticut and Western New York.

Theodore H. Price, Editor of Com-merce and Finance, writing in Forbes' Magazine of August 19, 1922, under the title of "Why Chain Store Securities At-tract Investors," says:

"PIGGLY WIGGLY is an interesting example of what the Chain Store System can do in the way of achieving financial success. In September, 1916, the first PIGGLY WIGGLY store was started in Memphis. Now-only six years later—there are almost 900 stores, doing an annual business of \$60,000,000."

The MANHATTAN PIGGLY WIGGLY CORPORATION is owned and operated by James W. Elliott's Business Builders,

Report between 10 A. M. and 2 P. M., or at 8 P. M. JAMES W. ELLIOTT'S BUSINESS BUILDERS, INC.

Financing, Manning and Operating
MANHATTAN PIGGLY WIGGLY CORPORATION.
Entire 12th Floor.
Knickerbocker Building,
42d St. and Broadway.

## SALESMEN.

Metropolitan district territories open;
ASRENTOS ROOFING: commission
basis only; experience preferred, but
not necessary; must have car to
cover territory; drawing account allowed. Address Asbestos Roofing Division. National Asbestos Mfg. Co.,
163-183 Henderson st., Jersey City.
N. J.

learned by you in two days of intensive study. We offer an excellent future to men who are ambitious and who come to us with clean records. Regardless of the work you have been doing, we will be glad to interview you not later than 9:30 Monday, suite 1226, 1138 Broadway.

SALESMAN, CAPABLE OF HANDLING A WHOLE-SALE BUSINESS AND PLACING / DISTRIBUTORS FOR MAN UF A CTURERS AND RADIO PRODUCT. APPLY ROOM 608, WISS BLDG., 671 BROAD ST., NEWARK. PHONE MARKET 9093

retail cigar stores; salary; do not apply if you have already filed application. Employment Manager, 9 A. M.-1 P.

M. daily. 384 BROADWAY. SALESMAN — THE INTERNATIONAL MILLS, INC., manufacturers of famous "WEAR PROOF" hoslery, soid through retail stores for 23 years, now selling direct to consumer, have exceptional opportunity for ambittous man anxious to earn \$50 to commission. \$47 W. 42d st., 301 E. 149th st. SALESMEN.—Two real salesmen, men who are honest, conservative, sensible: men who are not egotistic: men who will work; successful selling experience, along with character and earnestness necessary. Address P. O. Box 466, General Post Office, New York City.

SALESMEN.

Large Christian lithographing corporation reorganizing its sales force wants able salesmen to apply by letter, stating experience, average carnings for the last five years and last employment. Real opportunity for real salesmen. W 1627 Herald, Brooklyn.

salesmen. W 1627 Heraid, Brooklyn.

8ALESMEN.
A nationally advertised office appliance that should be used by every business house; leads and sales help; commission; reorders a source for large income. Apply 8:30 to 10. GEO. H. FLOWERS, INC., 15 Park Row, Suite 713.

8ALESMEN WANTED.

We can use 2 men, married preferred, who want to work; we train you and guarantee \$25 weekly. Apply Monday, 8 A. M. to 9 P. M., room 33 American Trust Co. Bidg., 375 Fulton st., Jamaica, N. Y.

8ALESMEN—AGENTS—CANVASSERS.

\$15 to \$20 per day made by our men selling our high grade, guaranteed merchandise; unlimited territory open; district managers wanted. Call or write Hercules Silk holes. our high grade, guaranteed merchandise; un-limited territory open; district managers wanted. Call or write Hercules Slik Hoslery Co., 621 Broadway, N. Y. SALESMEN—Wanted, live salesmen for un-dertakers' supply line, New York city, Penn., N. J., Del., Md.; must be graduate of reputable embalming school; state experience, age, height, weight. Y 2255 Herald, 280 B way.

# Now is the time to sell California Wine Grape Juice; live wires can make big commission. Call 509 West 41st.

SALESMAN, city, to sell plating supplies energy and ambition more desired than ex-perience; exceptional opening for the righ-party; nominal salary to start. Barket Bros., 182 Lafayette # Rros., 182 Larayette at SALESMAN-Young, hustler for large weld-ing concern, mainly for marine business; must have a following; state age, experience, references, salary wanted. W 1628 Herald, Brooklyn.

SALESMEN for house furnishings department; must be experienced; good, Jernanent position for right man. Genung, McArdie & Leeney Department Store, White Plains, N. Y.

SALESMAN, \$25 drawing account and com-mission, familiar with machinery and en-gineering; initiative, clean cut neat Chris-tian. Herbert L. Furman, private agency, of East 7th. SALESMEN WANTED for reliable institution; salary and commis-sion; married man, age 25-35. B 1532 Her-ald. Bronx.

SALESMAN to sell Oldsmobiles; must have experience; commission basis. Oldsmobile Sales and Service Station, Broadway and Throop ave., Brooklyn. N. Y.

SALESMAN for Greater New York, auto accessorigs. M 2216 Haraid, Heraid sq.

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SALESMAN for Greater New York, Salesman calling on novelty and embroid act provides and state of the commission of the commis

## HELP WANTED-Male.

#### SALESMEN.

WHO MADE THE CHERRY TREE FAMOUS?

A few know that Washington quit school at 1d, many know that he was a great General, but every schoolboy in the land knows that HE TOLD THE TRUTH. It is a powerful attribute that can survige its possessor a hundred years.

The success of the banking institution of which I am a party, the auccess of the members of our Security Sales staff is due in a great measure to the fact that it is founded in TRUTH.

To dodge the issue, to be evasive, to

in TRUTH.

To dodge the issue, to be evasive, to deceive—that's a hard life and it doesn't spell SUCCESS.

Any man with selling ability will do well to avoid those issues in which he cannot have perfect FAITH based on perfect KNOWLEDGE. The men who are working with me find their profession pleasant as well as profitable because they have a clean, straightforward story to tell, and can tell ALL of it without reserve.

1°D LIKE TO HAVE YOU KNOW I'D LIKE TO HAVE YOU KNOW
HOW MUCH THEY'RE MAKING IN
OMMISSIONS-TO HAVE YOU ACTUALLY SEE THE FIGURES.
THEY WOULD OPEN YOUR EYES
TO WHAT YOU ARE MISSING. Give me a ring early to-morrow and I'll tell you something that means MONEY to you. Cortiandt 1344, and say: "Give me Mr. Edmonds."

SALESMEN. JAMES McCREERY & CO.

require the services of

#### SALESMEN

in their linen department.

Must be experienced.

Apply after 9 A. M., Supt.'s Office, 8th floor, 85th St., Employees' Entrance

#### Sales Promotion Correspondent.

A GOOD OPENING IN MAIL ORDER HOUSE FOR PARTY WHO CAN WRITE FORCEFUL SALES LETTERS AND HANDLE GENERAL CORRESPONDENCE WITH RETAILERS, CREDIT KNOWLEDGE VERY HELPFUL; STATE FULLY YOUR PAST EXPERIENCE, KIND OF BUSINESS, AGE, SALARY, &C.

P. O. BOX 161, Station D, New York city.

# SALESMEN,

CARPETS AND RUGS. GIMBEL BROTHERS,

require the services of 8 experienced

Apply Employment Department, 5th floor, 9 A. M. to 5:30 P. M.

## SALESMAN.

HIGH CLASS EXPERIENCED TOILET GOODS SALESMAN TO TAKE CHARGE OF GREATER NEW YORK TERRITORY, FOR OLD ESTABLISHED MANUFACTURE OF THE OF ANTIONALLY KNOWN LINE OF TOILET PREPARATIONS. ONLY ONE WHO IS CAPABLE OF SELLING ALL CLASSES OF TRADE AND WHO HAS SELLING EXPERIENCE IN THIS LINE WILL BE CONSIDERED; SALARY, EXPENSES, BONUS; PERMANENT FUTURE, BIG EARNING POSSIBILITIES FOR RIGHT PARTY; STATE TELEPHONE NUMBER TO INSURE PROMPT INTERVIEW. Y 2011 HERALD, 280 BROADWAY.

SALESMEN.

We have openings for several salesmen to sell direct to users a scientific mechanical device guaranteed to SAVE COAL—sold subject to trial and satisfactory results. Positions offer the opportunity to right me to build up negrapaged fully risht men to build up permanent future.
Ready commissions with drawing account
against orders advanced. We MANUFACTURE, sell and install.

JACKSON-WALLAGE ENGINEERING
AND SERVICE CORP.,
140 NASSAU ST., NEW YORK CITY.

SALESMAN.

Over 25 years. If you are making less han \$100 a week and believe you have the arning capacity to make that much or more, we have an opening in our organization there you can make good money the first week and in ten days time you should be howing results from your sales netting you vell over \$100 weekly. s large as most executives. Call after 10 A. M., suite 726, 52 Broadway

## SALESMAN.

WANTED, AUTOMOBILE TIRE SALES-MAN TO SELL TO CONSUMERS: LIBERAL COMMISSION: NO DRAWING ACCOUNT. CALL BETWEEN 9 AND 12 MONDAY MORNING AT GREAT WESTERN DISTRIB-UTING CORPORATION, 21 MURRAY ST.

## SALESMAN

WANTED, A BABY CARRIAGE SALES MAN ON COMMISSION: NO DRAWING ACCOUNT. CALL BETWEEN 9 AND I MONDAY MORNING AT GREAT WESTERN DISTRIBUTING CORPORATION, 21 MUR-RAY ST.

SALESMAN. We have an opening for a salesman of atrong personality and proven ability, to handle several high grade and well known electrical appliances; large territory; leads furnished; drawing account and grod commission. Public Service, 84 Sip av., Jersey City.

#### SALESMEN.

CHRISTIANS, SELL, PULLEY COVERING TO FACTORY SUPERINTENDE ENTS: \$73-\$100 WEEKLY IF COMPETENT. HAWES MFG. CO., 518 E, 30 CHURCH ST.

SALESMAN
A REAL MAN
Strictly honest, high-class man who is capable of appreciating a dividend-paying stock proposition of genuine merit: must be able to meet men in a manly way; an attractive future is waiting for the right man. Call or address H. H. Cannon Co., inc., 280 Mallson av., New York city. SALESMAN for high class investment propo-sition; must be conservative and a hustier excellent opportunity for the man who ca qualify; no stock solling scheme. Apply Mr. Nilsson, reom 1322, 25 Broad st., New York

#### HELP WANTED-Male.

#### SALESMEN. ON THE BENCH.

Did you ever ponder the lot of the MAN ON THE BENCH?

You have seen him many times. Whenever two big-league teams meet on the diamond there are al-ways some players who are kept on the bench.

Some of them are exceptionally good men. They have demonstrated their ability to hit the ball. Whenever they are called to substitute for one of the REGULARS they play

But they have to SIT ON THE BENCH because there is NO ROOM for them in the BATTING ORDER.

In Business there are a great many good men SITTING ON THE BENCH.

They are capable of undertaking a larger re-sponsibility. They have the evident ability to do bigger things. They are anxious to get "off the bench." Their chief need is OPPORTUNITY. But the BATTING ORDER is

The place for the player who can hit and field the ball is IN THE GAME.

This corporation by reason of the broad and di-versified character of its business has SEVERAL BATTING ORDERS. Its chief problem will be the continuous PICKING of NEW LINE-UPS and every line-up must have a FULL ROSTER of PLAYERS.

The man we want to talk to is either NOW playing or wants to play the HIGHEST PAID POSITION IN THE GAME—SALESMANSHIP.

He is either a successful salesman now or he is unsatisfied with his present work and wants to enter the selling field.

The opportunity for that man in this organization is sufficiently uncommon is sufficiently uncommon to have appealed to men who formerly occupied positions of high trust in some of the oldest corporations in the country. They were earning salaries ranging from \$5,000 to \$10,000 a year. The work of this corporation so thoroughly appealed to so thoroughly appealed to them that they resigned those established posi-tions TO JOIN OUR SALES ORGANIZATION.

The wisdom of their decision was abundantly vindicated by PROMPT AND LUCRATIVE PROMOTIONS.

To a few men who are ready to bring SERIOUS PURPOSE and INDUS-TRY to their work, this company unquestionably offers a genuine oppor-tunity to join the Sales Staff of a strong, estab-lished American corporation under opportune conditions which permit of rapid and material adcement to executive

places. Write at once to M 2211 Herald, Herald Sq.

# SALESMEN. A. I. NAMM & SON, FULTON ST., B'KLYN,

BOYS' CLOTHING, BLANKETS, TRUNKS, WALL PAPER.

ply mornings, Employment Office, sixth floo

Steady positions for those who qualify. Ap-

# SALESMEN.

ABRAHAM & STRAUS, INC., FULTON ST., BROOKLYN WOOLEN DRESS GOODS. MEN'S FURNISHINGS,

MEN'S CLOTHING. Apply at Employment Office.

SALESMAN-Vigorous, alert, of good record and credit, to sell a personal service having to do with the corporate and credit readjustments of sound business no promotion, no financing, no security selling, but a man who has been a successful eccurity salesman understanding the basis of security salesman understanding the basis of security values would be well qualified for the place; selary and commission; an opportunity to acquire an actual profession of increasing importance and obtain contact with many excelient employment offerings; state age, training and recent employments. P 611 Herald.

## BALESMAN.

SALESMAN, real estate, renting department; midtown loft section; liberal commission basis; active leads. Lewis H. May Co., 18 W. 27th st.

SALESMAN—Gents' furnishing department; state exerience and salry exected. Box 670, 2501 World Tower Bldg.

SALESMEN for high class investment secur ity; experience desirable but not essential references. Apply Room 901, 1457 Broadway

#### HELP WANTED-Male.

#### SALESMEN WANTED. TO SELL A GOLD NOTE AND

STOCK ISSUE. DAVID DUNBAR BUICK.

NATIONALLY KNOWN AUTOMOBILE BUILDER WILL BUILD DUNBAR MOTOR CARS. WE WANT RELIABLE MEN WHO CAN FINANCE
THEMSELVES TO GO TO TOWNS
AT LEAST SIXTY MILES FROM
NEW YORK. WE WILL FURNISH
LEADS. A MAN LOCALLY ACQUAINTED IN THE TOWN TO
WORK WITH THE SALESMEN. A
PROPOSITION THAT IS CLEAN,
WILL STAND INVESTIGATION,
AND REALLY SELL THESE TIMES.
LIBERAL COMMISSION. APPLY AT
ONCE.

ROOM, 1701, 25 WEST 43D ST.

#### SECURITY SALESMEN.

You My Partner?

You My Partner?

I don't ask you for money, I don't ask you to do an impossible thing, I don't ask you to make the slightest sacrifice. But you read my message to you—and yawn.

If I offer you an association with a reputable and established downtown banking house, allow you your own hours, equip you with a thorough knowledge of the business, provide you with spacious, up to date office surroundings, furnishyou with the "tools of the trade" and then give you an interest in the business in the form of a check for your commission each week—

If I do all this, am I not in re-

If I do all this, am I not in reality making you my partner?
Why do you not rise to your opportunity? Can't you see that it's worth your while to inquire? There's no exhense, no obligation and previous selling experience is NOT essential.
COME' GET YOUR HAT EARLY TOMORROW AND COME IN TO SEE ME PROMPTLY AT ELEVEN'S I WANT TO SHOW YOU THAT MAKING \$10,000 A YEAR IS NOT A DREAM—THAT YOU CAN DO IT, AND IN A DIGNITIED, MASTERFUL AND PLEASANT WAY.

WAY.

A banking friend asks: "How do you have such a fine body of men?" We can't help it—that's the kind of men who come to me: the other kind don't. Prove to me to-morrow at eleven sharp the kind YOU are. Ask for me personally—MR. WOOLLEY, room 1507, 165 Broad-

#### SECURITY SALESMEN.

A company of un-A company of unquestioned standing is offering a 1 i m i te d amount of its stock for subscription. An opportunity exists for salesmen who have a personal clientele to make a very desirable and permanent con-nection. Suite 715, 165 Broadway. Cortlandt 6164.

#### SECURITY SALES MANAGER

who is able to organize and conduct a stock selling campaign of a manufacturing corporation making an exclusive article. Write to Manager, room 704, 1482 Broadway. SECURITY salesman with good record and who has been identified with successful enterprise can make desirable connection with new chain store company, capital \$1,000,000 which will operate upon new lines; the preferred stock with a bonus of common will shortly be offered to the public; 100 stores will comprise first unit; 30 locations arrenged for, 450 more will probably be analiar with plan and responsibilities and transleted in its success and half sold will be furnished; advertising experience not necessary but a valuable adjunct. A. H. S., M 2218 Herald, Berald 30.

Herald sq.

SECURITY SALESMAN—Florida banking institution, paying dividends, headed by group active bankers, wants high class producers seil Big Issue. Liberal commission. 303 Atlantic National Bank Bidg., Jacksonville, Fia.

SECRETARY-STENOGRAPHER—One who is able correspondent and can relieve execuable correspondent and can refleve executive of details. Apply in own writing, stating past experience, age, religion, references and salary. Y 2016 Herald, 280 Broadway.

SPECIAL representative wanted for a 21 year old organization having 11,000 members to interview prospective paw practice. whom special letters of introduct given. Suite 631, 280 Broadway.

STENOGRAPHER, Christian, contractor', office in Brooklyn, to work a few hour daily, afterneon. State age and experience K 1638 Herald, Brooklyn. STOCK salesman capable of selling stocks No leads furnished. Banker, Box 121, 276 Wyckoff av., Brooklyn.

TECHNICAL MEN.

# who are interested in training for engineering positions, to write specifications for the manufac-ture and installation of electrical equipment; cellege or technical school training preferred, but practical electrical experience may qualify; positions offer a good future to ambitious men.

In these positions you would be located at our HAWTHORNE WORKS in a suburb of Chicago. MR. W. C. BOWEN.

Employment Division, Western Electric Co., Inc.,

151 Fifth Avenue, New York, N. Y.

THE NEW YORK, NEW HA-VEN & HARTFORD RAIL-ROAD COMPANY.

## MEN WANTED.

Regular positions for com-etent men whose work is

Machinista+66c, to 75c, per hour, Bollermakers-67c, to 75c, per hour, Blacksmilis-66c, to 75c, per hour, Electrical Workers-65c, to 75c, per hour, Car Inspectors & Repairmen-63c, per hour Helpers-First year, 45 cents per hour. The above rates are those agreed upon with

This is not a strike against the railrea it is a strike waged against a reduction rates of pay ordered by the United Sta Railroad Labor Board, effective July 1922. Apply 9 A. M. to 5 P. M. to Superin-endent's office at 132d st. and Willis av., ronx, N. Y.

F. M. Clark, Superintendent, New York, New Haven and Hartford R. R. Co.

## HELP WANTED-Male.

TWO SALESMEN.

We want two men of personality, ability and character. We are building a carefully selected sales organization for the purpose of creating a satisfied clientele. Unless you are prepared to form a permanent connection this will not interest you. We are now handling a listed, dividend paying security of a corporation increasing its earning capacity under able, experienced management. Previous selling experience is not necessary, but character and clean record are essential. Commissions are as liberal as any reputable enterprise can pay, and to men who can demonstrate ability and production record we will consider special arrangement. See Mr. Lee after 10 o'clock Monday, 7th floor, 17 East 45th st. (new building.

WASHMAN.—Wanted at once, A1; for a wet wash and flat work plant. Write, Peck-skill Wet Wash Laundry, 1596 Main st., Peckskill, N. Y.

If you are ready to establish yourself for the bigger job, one where the opportunity is such that you yourself are only to blame if you do not succeed, we urge you to make a definite decision NOW and become connected with an organization which has a two-fold purpose, that of securing insurance and selling stock.

The man who is ambitious, willing to follow our ideas in this proposition, can profit immensely and earn a handsome income in a very short time.

Be fair with yourself as we want to be fair with you. We would like to discuss this proposition with you, and if you are ready for the bigger job which we have in mind for you, please call before 11—A. M. Monday and see our Mr. Barrett Phillips, All American Brokers, Inc., room 519, 19 West 44th st., New York City.

## Central Office Telephone Installation

Our work requires men who are capable of development and who seek permanence. Call

Western Electric Co., Inc., Installation Training School, 135 West 17th st., New York.

YOUNG man, to asist in export shipping de-partment; no experience necessary; state-age, salary expected and references; know-ledge of Spanish preferred. D 100, 206 Broadway.

4 SECURITY SALESMEN

Employment Agency-Do

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SENIOR IN 12 MONTHS.

JUNIOR IN 6 MONTHS.

TRANSPORTATION WORK.

Special examiner of large traffic organization will interview few men desiring to
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and foreign commerce; those qualifying wilbe trained for a profession paying \$250 to
\$500 per month. Phone Beekman 7496 or
write, giving age, education and present employment. Wm. Katt, 523 Tribune Bidg.,
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ELOCUTION, public speaking, phonetic Delsarte, coaching plays, private, class Tuesday evening; children's class Saturdays; defective speech circulars, DelliGHT, BeCK-WITH, 31 Tiemann Place, block below Bway 125th st. 3085 Morninside.

ELECTRICITY TAUGHT BY EXPERTS; earn while you learn at home; electrical book and proof lessons free; success guaranteed and position secured. Write to Chief Engineer Cooke, 2144 Lawrence av., Chicago. EARN \$15-\$50 weekly writing show cards. No canvassing. Experience unnecessary. We train you. Particulars, terms FREE, Sho-Rite Sign System, Inc., 1174, Detroit, Mich.

MEN for U. S. Mail service; \$115 to \$190 per month; experience or correspondence course tunecessary. Write E. S. Bishop, Box 891, Joplin, Mo.

LEARN LINOTYPE-More than 1,000 have attended; largest school in existence; cost \$200. Empire School, 135 E. 16th.

# between the ages of 19 and 25, and unmarried, are offered an opportunity to take up a work that offers steady employment.

YOUNG MEN,

OFFICE boys, junior clerks; well known firms; Christian. City Vocational Service 500 5th ave. (42d), Room 404. COUPLE, butler and chambermaid, \$150; chauffeur-butler and cook, \$150; cooks, houseworker, wattress, laundress; couple, 2 in family, city, \$140. Mrs. Jones's Agency, 682 6th av.

HOW TO BECOME AN ACCOUNTANT.

Conditions and general business developments point to an increased demand for junior and senior accountants within the next eight months, saiaries ranging from \$1.500 to \$12.000 a year.

Our corps of certified public accountants— the best to be found in any institution in the country—has worked out a short cut system which will qualify you for junior account-ancy within a comparatively short time. This naturally leads quickly into senior ac-countancy as you progress in your knowl-edge of the subject. Find out about this plan, which does not interfere at all with your present work. No obligation.

Call, phone or write.

LASALLE EXTENSION UNIVERSITY.

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OPEN EVENINGS.

MEN-Age 17 to 55; experience unnecessary; travel; make secret investigations, reports. Salaries; expenses. American Foreign Detec-tive Agency, 507 St. Louis. EARN \$25 weekly, spare time, writing for newspapers, magazines; exp. unnec., de-tails free. Press Syndicate, 379 St. Louis, Mo.

YOUNG MAN.